

Order Form

Price list enclosed or call Customer Service: 260.894.7219 or 800.652.6643 (USA & CA) or Email us at OrderAO@AnnieOakley.com.

Date _____ **New Account**

Account # _____ PO# _____

Company _____

Buyer _____

Phone _____

Fax _____

Email _____

Website _____

Bill to _____

Ship to _____

Payment

Net 30 approved AO credit application required.

Credit Card: VISA MC Discover Amer Ex

Cardholder Name _____

Card # _____

Exp Date _____ CVV2 _____

Signature _____

Submit Order By

Phone: 260.894.7219 or 800.652.6643 (USA & CA)

Fax: 260.894.7104 or 800.818.5441 (USA & CA)

Email: OrderAO@AnnieOakley.com

Mail: PO Box 203, Ligonier, IN 46767 U.S.A.

ANNIE OAKLEY PERFUMERY LUXURY PRODUCTS
Made in USA

TERMS & CONDITIONS

To protect all of our AUTHORIZED DEALERS and the ANNIE OAKLEY BRAND, please read carefully and sign the following Annie Oakley Dealer Terms & Conditions. NOTE: We provide to all our Dealers professional marketing materials.

We look forward to giving all of our dealers extended support through our continuous advertising efforts and the thousands of referrals sent through our Store Locator. Please feel free to contact us if you have any questions.

You are agreeing to be bound by these Terms and Conditions. Before ordering, please read the following carefully.

All orders subject to the acceptance of Annie Oakley Enterprises, Inc. Annie Oakley products may only be sold at locations approved by Annie Oakley. Annie Oakley products may only be sold to consumers and not to third party distributors. Transshipment of Annie Oakley products to unauthorized retail dealers or unauthorized locations is prohibited. Authorization to resell Annie Oakley products is given on an order by order basis. The business relationship between Annie Oakley and each reseller is "AT WILL," that is, Annie Oakley is free at any time to choose those with whom it wishes to deal. Moreover, both Annie Oakley and the reseller have the unilateral right at any time to terminate the relationship for any reason what so ever (or even for no reason). All prices are wholesale and to the domestic trade only. Prices are subject to change without notice. All orders subject to availability.

OPENING ORDER: Prepack or Create Your Own Mix (For more details call CUSTOMER SERVICE- 260.894.7219 / 800.652.6643).

INACTIVE ACCOUNTS: Previously established accounts that have not ordered within 18 months have become inactive and are automatically removed from our STORE LOCATOR. To be reinstated, inactive accounts must meet the current requirements for new account, placing a minimum opening order as noted above.

REORDERS: \$100 minimum. **SHIPPING:** FOB Annie Oakley Indiana plant.

WEBSITE, E-COMMERCE, ADS POLICY: To protect our authorized Dealers and Annie Oakley's brand integrity we provide professional product and branding photos and Facebook Ads- ALL WEBSITES featuring Annie Oakley products **MUST BE APPROVED**. ONLY Annie Oakley's professional photos, all provided at no charge, are approved for website and ads (requests upon approval). Due to cutting into other Dealers areas and stops consumers from "Find a Retailer Near You" **ADVERTISING IS PROHIBITED on all search engines such as Google PPC**.

RETAIL PRICE: Annie Oakley products are to be sold at KEYSTONE/ SUGGESTED RETAIL/ MAP (Minimum Advertised Price) or higher.

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CLAIMS: All claims must be made within 7 days of receipt of goods.

RETURNS: No returns accepted without authorization.

NONWAIVER: Any failure by Annie Oakley to enforce a term of these Terms & Conditions shall not affect its right thereafter to enforce the same or any other term nor shall the waiver of any breach of any provision be a waiver of any succeeding breach.

Authorized Signature _____

Date _____

Thank you for your order.
From Our Perfumery To Your Store,
From All Of Us At Annie Oakley!

Order Form: Company Name: _____ Acct # _____
Billing Zip Code: _____ Phone # _____

Description	Item #	QTY	Unit Cost / MSRP	Total
PREPACKS				
Ladies Floral Display Prepack – 4 pcs each of the 6 EDT.	PF3020		354.00 / 708.00	
Men's Stirrup Display Prepack – 6 pcs Bleu Ridge, Stampede & Sagebrush	PS1840		297.00 / 594.00	
Wild West® for Him Display Prepack – Cologne 8 pcs. Deodorizing Body Spray 12 pcs.	PW2015		196.00 / 392.00	
Wild West® for Her Display Prepack – Eau de Toilette 12 pcs.	PW1214		180.00 / 360.00	
Don't Touch Me™ (24) Display Prepack – Outdoor Body Spray 24 pcs.	P24DTMe		155.76 / 311.76	
Eclectic Remedies® Pure Essential Oil MIXING BAR™ Display	PER78		980.45 / 1762.90	

WOMEN'S FLORALS EAU DE TOILETTE				
Annie® EDT 1.35 Fl. Oz.	F1000		14.75 / 29.50	
Indian Musk® EDT 1.35 Fl. Oz.	F2000		14.75 / 29.50	
Morning Dew® EDT 1.35 Fl. Oz.	F3000		14.75 / 29.50	
Sunset® EDT 1.35 Fl. Oz.	F5000		14.75 / 29.50	
Honeysuckle EDT 1.35 Fl. Oz.	F6000		14.75 / 29.50	
White Lily™ EDT 1.35 Fl. Oz.	F7000		14.75 / 29.50	

STAMPEDE, SAGEBRUSH, BLEU RIDGE - MEN				
Bleu Ridge® Eau de Toilette 2.0 Fl. Oz.	S3002		17.50 / 35.00	
Stampede® Cologne 2.0 Fl. Oz.	S4002		16.00 / 32.00	
Stampede® Deodorizing Body Spray 4.0 Fl. Oz.	S4404		6.50 / 13.00	
Sagebrush® Cologne 2.0 Fl. Oz.	S8002		16.00 / 32.00	
Sagebrush® Deodorizing Body Spray 4.0 Fl. Oz.	S8404		6.50 / 13.00	

WILD WEST® FOR HIM				
Natural Spray Cologne 2.5 Fl. Oz.	W1002		14.75 / 29.50	
Natural Deodorizing Body Spray 4.0 Fl. Oz.	W1004		6.50 / 13.00	
After Shave 2.5 Fl. Oz.	W1025		9.00 / 18.00	

WILD WEST® FOR HER EAU DE TOILETTE				
Natural Spray EDT 1.35 Fl. Oz.	W2000		15.00 / 30.00	

DON'T TOUCH ME OUTDOOR BODY SPRAY				
Don't Touch Me 4.0 Fl. Oz.	ER-9004		6.49 / 12.99	

TESTERS				
Annie® – Tester 1.35 Fl. Oz.	F100T		7.25*	
Indian Musk® – Tester 1.35 Fl. Oz.	F200T		7.25*	
Morning Dew® – Tester 1.35 Fl. Oz.	F300T		7.25*	
Sunset® – Tester 1.35 Fl. Oz.	F500T		7.25*	
Honeysuckle – Tester 1.35 Fl. Oz.	F600T		7.25*	
White Lily™ – Tester 1.35 Fl. Oz.	F700T		7.25*	
Wild West® for Her – Tester 1.35 Fl. Oz.	W200T		7.25*	

Description	Item #	QTY	Unit Cost / MSRP	Total
ECLECTIC REMEDIES - PURE ESSENTIAL OILS				
CLARY SAGE pure essential oil, 10ml Salvia sclarea	EOCS215		17.45 / 34.90	
EUCALYPTUS pure essential oil, 10ml Eucalyptus globulus	EOEU201		4.95 / 9.90	
FRANKINCENSE pure essential oil, 10ml Carteri-Serrata, Co-distill	EOFR202		21.00 / 42.00	
GRAPEFRUIT pure essential oil, 10ml Citrus paradisi	EOGR208		7.90 / 15.80	
LAVENDER pure essential oil, 10ml Lavandula angustifolia	EOLA212		14.45 / 28.90	
LEMON pure essential oil, 10ml Citrus x lemon	EOLE207		6.00 / 12.00	
PATCHOULI pure essential oil, 10ml Pogostemon	EOPA210		12.25 / 24.50	
PEPPERMINT pure essential oil, 10ml Mentha x piper	EOPE204		8.25 / 16.50	
TEA TREE pure essential oil, 10ml Melaleuca alternifolia	EOTT213		6.70 / 13.40	

ECLECTIC REMEDIES - CUSTOM BLENDS				
BREATHE PURE™ custom blend, 10ml	ECBP150		11.45 / 22.90	
FOCUS™ custom blend, 10ml	ECFO142		14.25 / 28.50	
GOLDEN MEDITATION™ cstm blend, 10ml	ECGM144		13.25 / 26.50	
HAPPY VIOLET™ custom blend, 10ml	ECHV151		13.75 / 27.50	
KICK BACK® custom blend, 10ml	ECKB146		12.95 / 25.90	
NATURE'S HIGH® custom blend, 10ml	ECNH147		16.45 / 32.90	
RISE 'N SHINE® custom blend, 10ml	ECRS140		12.95 / 25.90	
SECOND WIND® custom blend, 10ml	ECSW148		9.45 / 18.90	
SWEET DREAMS™ custom blend, 10ml	ECSD145		13.90 / 27.80	
PUMPKIN SPICE custom blend, 10ml			9.95 / 19.90	

PURE BODY OIL, unscented 4.0 Fl. Oz.	EBO170		8.40 / 16.80	
Pure Body Oil, tester, 4oz	EBOT70		6.00	
Ultrasonic Diffuser, Natural Pear Wood	ED3NP		23.50 / 47.00	
Ultrasonic Diffuser, Dark Pear Wood	ED4DP		23.50 / 47.00	
Wool Dryer Balls (Bag of 6)	ERWDB6		9.00 / 17.99	

TESTERS Continued				
Don't Touch Me – Tester 4.0 Fl. Oz.	ER-900T			
Bleu Ridge – EDT Tester 2.0 Fl. Oz.	S300T		7.25*	
Stampede® – Cologne 2.0 Fl. Oz.	S400T		7.25*	
Sagebrush® – Cologne 2.0 Fl. Oz.	S800T		7.25*	
Wild West® for Him – Cologne Tester 2.5 Fl. Oz.	W100T		7.25*	

*One FREE Tester per 12 fragrances ordered. Upon Request.				
GRAND TOTAL				\$